

Forest Guide Q & A

As of 30 December 2020

Following are vendor questions and answers provided as of 30 December 2020 for the NG9-1-1 Interoperability Oversight Commission’s Forest Guide Request for Proposals dated 20 November 2020. The RFP is available at <https://ng911ioc.org>.

Section	Question	Answer
References	<p>This section states: “The RESPONDENT must provide references as outlined earlier in this RFP.”</p> <p>We were unable to find any details for providing references except in this section. Is there a form that NIOC could provide for the references to fill out? If not, could the number of references, format for the references, information to be provided as part of the references, etc., be provided?</p>	<p>The RFP will be amended to read:</p> <p>“The RESPONDENT must provide references in writing describing a previous engagement with the proposed program team principals and/or the company itself. References may come via the RESPONDENT or may come from the party providing the reference. References must be received on before the deadline for delivering proposals.”</p> <p>There are no additional specifications for formatting of references.</p>
Technical Proposal Price/Fee Proposal	<p>In the section Technical Proposal, it states, “The RESPONDENT shall include a proposed business model...” and in section Price/Fee Proposal it states: “In the Price/Fee portion of their bid, RESPONDENTS are asked to propose a business model...”.</p> <p>Does NIOC want the proposed business model to appear in both sections of the response or just one?</p>	<p>The technical proposal shall describe technical and operational aspects of the proposed business model, and the price/fee proposal shall include financial aspects of the proposed business model. Pricing information shall NOT be included in the technical proposal, including any pricing, revenues and expenses associated with the proposed business model.</p>
Letter of Submittal, including signed Certifications and Assurances	<p>Is there a document specifying the Certifications and Assurances to be signed NIOC can provide? If not, could NIOC explain what the respondent is being asked to certify and assure?</p>	<p>The Certification and Assurance is intended to be a cover letter or equivalent demonstrating proof that the proposal is approved by someone with authority to act on behalf of the company to enter into business and that the respondent will honor the terms of the RFP, subject to the terms of a contract to be negotiated with the awardee. For example, a cover letter signed and dated by the company president or an account executive stating the above.</p> <p>There are no additional specifications for formatting of the letter of submittal.</p>

<p>Notice of Intent to Respond and attendance at mandatory Pre-Bid Conference</p>	<p>Because of the short timeline for the response and the very technical nature of the RFP, would NIOC consider allowing one or two additional attendees from each respondent at the mandatory Pre-Bid Conference?</p>	<p>The RFP states that each company may send a maximum of three (3) delegates to the pre-bid conference. In response to this request, NIOC removes the cap on the maximum number of individuals allowed to attend. All individuals must register their contact info with NIOC prior to the pre-bid conference as outlined in the RFP. NIOC reserves the right to deny attendance to any individuals beyond the three delegates provided for in the RFP at its discretion; for example, if NIOC determines a company has requested an excessive number of delegates.</p>
<p>N/A</p>	<p>Does the proposing company have to be in the United states? If not, are there certain requirements for foreign companies?</p>	<p>At this time it is not anticipated that there will be any restrictions on where a vendor must be headquartered or domiciled, however there may be technical requirements such as that facilities are US and/or Canada-based when the proposed solution is implemented. NIOC will clarify technical restrictions, if any, at its January meeting.</p>