Annual Financial Report

|  |  |  |  |
| --- | --- | --- | --- |
| **Category** | **Oct ’23-Sep 24t** | **Budget** | **% of Budget** |
| **Ordinary Income/Expense** |  |  |  |
|  |  |  |  |
| **Income** |  |  |  |
| Dues & Subscriptions | $31,746.56 |  |  |
| Product Sales | $0.00 | $109,633.00 |  |
|  |  |  |  |
| **Total Income** | **$31,746.56** | **$109,633.00** | **29.0%** |
|  |  |  |  |
| **Expense** |  |  |  |
| Advertising | $0.00 | $3,000.00 | 0.0% |
| Awards, Gifts, Swag | $36.71 |  | 100.00% |
| Contingency/Misc | $0.00 | $1,000.00 | 0.0% |
| Contractors/Consultants | $0.00 | $20,000.00 | 0.0% |
| Depreciation/Amortization | $18,990.96 | $19,000.00 | 100.0% |
| IT Software/Hardware/Supplies | $10,942.71 | $39,000.00 | 28.1% |
| Physical Arrangements (Annual Conference) | $3,283.30 | $1,000.00 | 328.3% |
| Postage and Shipping | 0.00 | $500.00 | 0.0% |
| Printing | 0.00 | $1,200.00 | 0.0% |
| Training, Education, Development | 100.00 | $2,000.00 | 5.0% |
| Travel, Meals, Incidentals | $655.63 | $7,500.00 | 8.7% |
|  |  |  |  |
| **Total Expense** | **$34,009.31** | **$94,200.00** | **36.1%** |
|  |  |  |  |
| **Net Ordinary Income** | **(2,262.75)** | **$15,433.00** | **14.7%** |
| **Net Income** | **(2,262.75)** | **$15,433.00** | **14.7%** |